

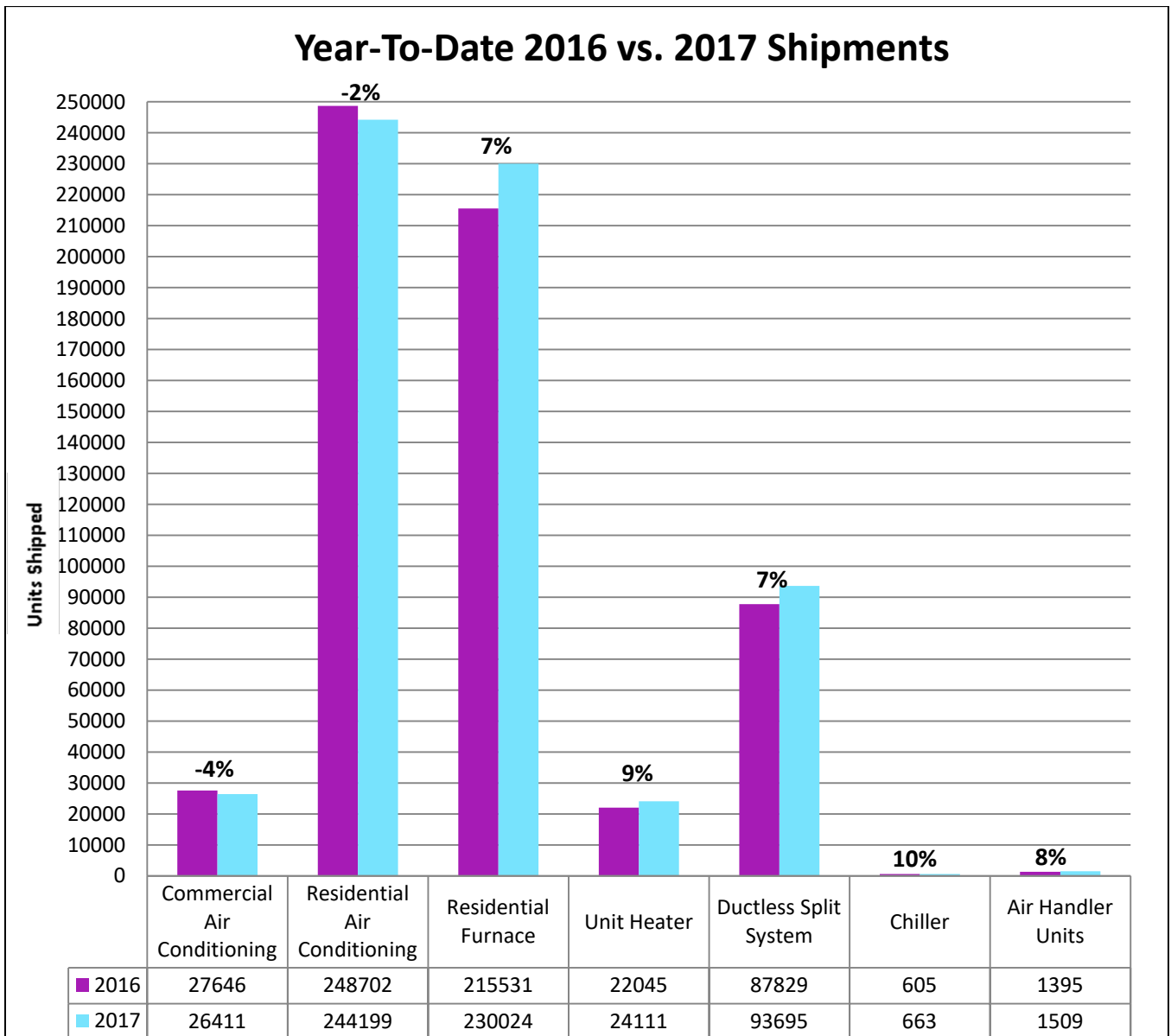


October 21<sup>st</sup>, 2017

## Chillers, Unit Heaters, Air Handlers, Residential Furnaces and Ductless Split Systems show Increase in the 3rd Quarter of 2017

Mississauga, Ontario – Chillers (10%), Unit Heaters (9%), Air Handler Units (8%), Residential Furnaces (7%), and Ductless Split Systems (7%) showed increase in the 3rd quarter of 2017. Remaining units showed a decrease in the number of shipments beginning with Commercial Air Conditioning(-4%), followed by Residential Air Conditioning (-2%) .

The following chart provides specific data for each product; YTD Canadian shipments for select HVACR equipment ending the 3rd quarter. An expansion factor has been included to compensate for the non-participating portion of the market.



The following chart shows the quarterly residential market comparison which denotes the percentage change in residential product shipments between this quarter and the same quarter last year.

3rd Quarter Shipments				
	2016	2017	%Chg	Quarterly Res. Market Comparison
Residential Air Conditioning	71559	74706	4%	2016 166,662
Residential Furnace	95103	98402	3%	2017 173,108 <b>3.72% Change</b>
Commercial Air Conditioning	10709	10885	2%	The quarterly residential market comparison is meant to denote the percentage change in residential product shipments between this quarter and the same quarter last year.
Unit Heater	10826	11540	7%	
Ductless Split System	26740	27498	3%	
Chiller	<b>188</b>	<b>203</b>	8%	
Air Handler Units	<b>542</b>	<b>684</b>	26%	

**NOTE:** Minor adjustments have been made to 3rd quarter 2016 and Year-to-date for Residential Air Conditioning and Year-to-date 2016 for Ductless Split System shipment totals.

“Residential air conditioning” means ducted split system air conditioning and heat pumps up to 5 tons; “ductless splits” means heat pumps and conditioning condensing units (cooling only); “commercial air conditioning” means rooftops (combination heat/cool), packaged cooling and packaged heat pumps; “furnace” means residential forced air furnaces of all types (gas, oil, electric and combination); “chillers” include large tonnage liquid, reciprocating liquid and absorption chillers; “unit heater” means self-contained automatically controlled vented units limited to heating of non-residential space and also includes duct furnaces; “air handling unit” means a device used to condition and circulate air containing a blower, filter, sound attenuators and dampers.

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI), established in 1968, is the national trade association of manufacturers, wholesalers and contractors in the Canadian HVACR industry who provide the products and services for indoor comfort and essential refrigeration processes. HRAI has three (3) industry sector Divisions: HRAI Manufacturers Division; HRAI Wholesalers Division, and HRAI Contractors Division.

For more information contact Caroline Czajko at [cczajko@hrai.ca](mailto:cczajko@hrai.ca) or 905-602-4700 ext. 234.